



Steve Popescu

Managing Director Americas | President ELPRO Services, Inc.

Steve Popescu leads ELPRO Services for the Americas, bringing more than 25 years of experience in technology sales, leadership and business growth within the life sciences and pharmaceutical industries. Recognized as a trusted advisor to many Fortune 500 organizations, Steve has built a career driving revenue growth, strengthening customer relationships, and transforming sales organizations in highly regulated markets.



Prior to joining ELPRO, Steve served as Chief Sales Officer at Protek Pharma, where he led global sales strategy and successfully reintroduced the company to top international pharmaceutical and medical device organizations while identifying new market opportunities beyond traditional life science sectors. He also spent more than two decades at Sensitech, Inc., progressing through roles including Director of North America Life Sciences Sales, U.S. Sales Manager, and Key Accounts Manager. There, he was instrumental in redefining the company's global business model, leading multimillion-dollar revenue growth, and managing strategic partnerships with major pharmaceutical leaders.

Earlier in his career, Steve held senior management and engineering leadership roles that gave him a deep understanding of manufacturing operations, product development, and organizational strategy. His experience includes establishing U.S. operations for an international pharmaceutical equipment manufacturer and leading engineering and manufacturing teams within complex operational environments.

Steve holds a Bachelor of Science in Mechanical Engineering Technology from Spring Garden College. His combination of technical expertise, commercial leadership, and customer-focused strategy uniquely positions him to expand ELPRO's service capabilities across the Americas and deliver long-term value to customers.

"Steve's deep understanding of the life sciences market, paired with his strong leadership experience, makes him an ideal choice to lead ELPRO Services in the Americas. His strategic mindset and customer-first philosophy will help us further strengthen our service offerings and deliver even greater value to our customers across highly regulated industries."

– Christoph Bamert, Chief Sales Officer, ELPRO