

## Ed DiFilippo

## Managing Director Americas | President ELPRO Services, Inc.

ELPRO-BUCHS AG has appointed Ed DiFilippo to the position of Managing Director Americas | President ELPRO Services, Inc. He has served in this role with the company on an interim basis since August 2023 and officially assumed the position as of January 2024. Ed is responsible for leading the strategic growth initiatives for ELPRO in the region, leveraging his extensive sales and leadership experience.



Ed began his journey with ELPRO in January 2017 when he was hired as Vice President of Sales. He has played a

crucial part in developing and growing sales in the Americas, primarily in the United States.

Prior to joining the ELPRO team, Ed gained a diverse professional background, serving in various sales and business development positions in multiple industries. From 2010 to 2016, he served as Sales Manager and Sales Operations Expert for Onset Computer Corporation, a data logger manufacturer. From 2001 to May 2008, Ed worked in sales and customer development for the New York-based ecommerce company Dydacomp. From there, he moved on to IT security company Sophos where he worked as a Public Sector Account Executive in the greater Boston area.

Ed holds a bachelor of business administration from East Stroudsburg University of Pennsylvania, with a focus on business management and marketing. He also earned an associate of science degree in business from County College of Morris.

"Ed brings more than 20 years of sales and leadership experience to ELPRO, having held prior key management positions in the e-commerce, IT and environmental sectors. His deep understanding of the markets we serve, his ability to build key relationships will provide ELPRO with opportunities to further enhance our 20-year presence in the Americas."

- Christoph Bamert, Chief Sales Officer, ELPRO