

Bernhard Jans

Director Projects and Services for Europe, Middle East and Africa

Bernhard Jans has been with ELPRO for 12 years, starting as an International Sales Director before transitioning into the position of Senior Global Key Account Manager. In April 2023, he was named Director Projects and Services for Europe, Middle East and Africa (EMEA).



Because of his diverse professional background and many years of experience, Bernhard understands the day-to-day challenges of life science organizations in operating temperature-controlled storage facilities and managing products in transit. While the complexities of aligning stakeholders and adapting processes are challenging, Bernhard enjoys his role in implementing new monitoring and data management technology.

Bernhard is a highly qualified professional with a bachelor of science degree in electrical engineering and a degree in business economics with a focus on sales and marketing from the ISG University of St. Gallen in St. Gallen, Switzerland.

Throughout his career, Bernhard has showcased his versatility in sales, marketing, product management, key account management, and project management. From 1999 to 2007, he worked in product management for Sefar, Inc., a leading manufacturer of precision fabrics. Next he worked as a Key Account Manager at electronic manufacturing services provider ESCATEC from 2008 to 2011.

“With Bernhard's transition to overseeing Projects and Services, we're charting a course towards greater customer centricity. Drawing from his wealth of experience in Sales and Sales Management at ELPRO, we are committed to elevating our services to new heights for the benefit of our valued customers.”

– Christoph Bamert, Chief Sales Officer, ELPRO